



It's important to the city of San Diego on a couple fronts. It brings tourists to San Diego. FASHION WEEK SAN DIEGO IS HELPING TO

build our economy, create jobs and educate young people.

THE CITY OF SAN DIEGO IS PROUD TO HAVE THIS EVENT IN OUR COMMUNITY.

—TODD GLORIA

President of San Diego City Council

### INTRODUCTION

## **FASHION WEEK SAN DIEGO®**

IS AN ANNUAL BI-NATIONAL FASHION WEEK launched in 2007. Designed to grow the San Diego retail industry by SHOWCASING, SUPPORTING, and highlighting the pulse of these EMERGING ENTREPRENEURS AND THEIR CREATIONS.

FWSD is a traditional fashion week featuring local and international designers.

FASHION WEEK SAN DIEGO® IS ALWAYS THE FIRST WEEK OF OCTOBER. OUR 2015 BIG WEEK IS SLATED FOR SEPTEMBER 28TH TO OCTOBER 4TH in La Jolla, California.



#### THE FOUNDER + DIRECTOR

# **ALLISON ANDREWS**



Allison Andrews is also the President of APA Business Consulting and Executive Director of FAB Authority.

In 2005, prior to launching FWSD, Andrews founded APA Business Consulting, a consulting firm that supports startups and entrepreneurs with business, brand development, marketing, and sales strategies.

In 2015, She also launched the FAB Authority, a non-for-profit organization, providing resources and events for emerging artists, designers, and beauty industry professionals.

In addition to her full-commitments with FWSD, APA Consulting, and the FAB Authority, Andrews serves as board member for Rancho Coastal Humane Society & Art for Barks, and is a volunteer and donor for Love on a Leash pet therapy and St. Paul's Senior Homes and Services.

She holds an A.A in Merchandise Marketing from FIDM and a B.S in Organizational Leadership from National University.

"An influential fashion entreprenuer, impactful public speaker, and devoted philanthropist."

# DESTINATION: SAN DIEGO

in the fashion industry.

The city is one of the top 10 visitor

& meeting destinations within the U.S.

- 8th largest city in the U.S for highest employment rate for fashion designers, models and merchandisers.
- 1990-2007: employment in family clothing stores increased by 97.2%
- •2010: San Diego households spent an average, \$1,700 a month on items in the industry.
- San Diego's proximity to Mexico allows for an economical and competitive option for manufacturing opportunities.

#### FACTS + STATS

# HIGHLIGHTING THE FASHION & BEAUTY INDUSTRY IN OUR COMMUNITY IS A KEY GOAL OF FWSD®

- FWSD® is the only traditional privately owned Fashion Week in the U.S recognized by the industry.
- FWSD® has had over 20,000 attendees during our week October fashion shows.
- Our designers are a diverse mix of local, national and international talent.
- More than 30% of the FWSD® audience are out of town buyers, press, and industry personnel.

- The only Bi–National Fashion Week in the U.S.
- In 2012, FWSD <sup>®</sup> had the second most media impressions in San Diego next to Comic Con.
- In 2013, FWSD ® received 2 proclamations making the 1st week of October the official Fashion Week in San Diego.
- FWSD <sup>®</sup> has helped designers get into NYC Fashion Week, national magazines, TV opportunities, showrooms and several retails.

#### **OUR EVENTS**



# FWSD IS NOT A WEEK. It's a whole YEAR!

Kicking off the year with the Spring Showcase in MARCH

1 to 2 smaller events each month from APRIL to SEPTEMBER

Leading up to the runways shows in OCTOBER!



